

GCSE Business (Edexcel Business 1BSO)

Assessment Objectives:

AO1: Knowledge AO2: Application AO3a: Analysis AO3b: Evaluation

Year	Term 1	Term 2	Term 3
10	<p>Topic 1.1 – Enterprise and Entrepreneurship, 1.2 – Spotting a Business Opportunity</p> <p>Skills – Memory, analysis and application in half term 1. Evaluation added to mix in 2nd half term</p> <p>Assessment – to cover exam style questions. Starting with 3 markers working up the taxonomy to incorporate 6, 9 and 12</p>	<p>Topic 1.3 – Putting Business Ideas into place, 1.4 – Making the business effective</p> <p>Skills – Memory, analysis, application and evaluation</p> <p>Assessment – at the beginning of the term to cover a range of exam question and criteria. Ongoing case studies throughout the term Yr 10 exam 2nd part of the term</p>	<p>Topic 1.5 – Understanding External influences, 2.1 – Growing the Business</p> <p>Skills - Big focus on analysis and evaluation which will incorporate knowledge and application.</p> <p>Assessment – to cover a range of exam question and criteria. Ongoing case studies throughout the term</p>
11	<p>Topic 2.2 – Making Marketing decisions, 2.3 – Making Operational Decisions</p> <p>Skills – Analysis and evaluation with application to support.</p> <p>Assessment – on a range of topics from year 10 plus 11 content. Past exam questions to be used which incorporate all the skills.</p>	<p>Topic 2.3 - Making Operational Decisions, 2.4 – Making financial decisions</p> <p>Skills – lots of work on application, analysis and evaluation.</p> <p>Assessment – across a range of topics using a variety of exam questions, BLT as well.</p>	<p>Topic 2.5 – Making Human resource decisions, Revision</p> <p>Skills – Evaluation and analysis. Embedment of application throughout responses.</p> <p>Assessment – on going plus end of course exams consisting of 2 papers worth 90 marks lasting 90 minutes for each paper.</p>

By the end of Year 11, our students should be able to:

Analyse and evaluate (think critically), Recall business terms, Apply business theory and thinking to different scenarios

<https://qualifications.pearson.com/en/qualifications/edexcel-gcses/business-2017.html>

GCSE Business – yr 10	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
Topic to be Covered	Topic 1.1 – Enterprise and Entrepreneurship,	1.2 – Spotting a Business Opportunity	Topic 1.3 – Putting Business Ideas into place,	1.4 – Making the business effective	Topic 1.5 – Understanding External influences,	2.1 – Growing the Business
Subject content	1.1 – Dynamic nature of business 1.2 – Risk and Reward 1.3 – The role of business enterprise	1.2.1 Customer Needs 1.2.2 Market Research 1.2.3 Market Segmentation 1.2.4 Competitive environment.	1.3.1 Business aims and Objectives 1.3.2 Business revenues, costs and profits 1.3.3 Cash and Cash Flow 1.3.4 Sources of finance	1.4.1 – The options for start-ups 1.4.2 Business location 1.4.3 – The marketing mix 1.4.4 – Business plans	1.5.1 – Business stakeholders 1.5.2 – Technology and business 1.5.3 – Legislation and business 1.5.4 – The economy and business 1.5.5 External influences	2.1.1 Methods of growth 2.1.2 Changes in aims and objectives 2.1.3 Business globalisation 2.1.4 Ethics

GCSE Business – yr 11	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
Topic to be Covered	Topic 2.2 – Making Marketing decisions,	2.3 – Making Operational Decisions	2.4 – Making financial decisions	Topic 2.5 – Making Human resource decisions, Revision	Revision	
Subject content	2.2.1 – Product 2.2.2 – Price 2.2.3 – Promotion 2.2.4 – Place 2.2.5 – Using the mix to make decisions	2.3.1 – Business operations 2.3.2 – Working with suppliers 2.3.3 – Managing Quality 2.3.4 – The sales process	2.4.1 – Business calculations 2.4.2 – Understanding performance	2.5.1 – Organisational Structures 2.5.2 – Effective Recruitment 2.5.3 – Effective training and development 2.5.4 - motivation		

GCSE Computing (OCR J276)

Assessment Objectives:

A01 Knowledge and Understanding A02 Application of Knowledge and Understanding A03 Analyse, judgements and solutions

Year	Term 1	Term 2	Term 3
10	<p>U8 Data Representation Storage Units, Binary arithmetic, Hexidecimal, Ascii, Unicode, Image and sound representation, Compression</p> <p>U1 Systems Architecture The CPU, Functions and characteristics of the CPU, Memory, Storage</p> <p>U2 Wired and Wireless Networks The Internet, Local Area Networks, Wireless Networks, Client Server and P2P Networks, Protocols & Layers</p> <p>Skills – knowledge, analysis, application and evaluation Assessment – to cover exam style questions focusing on knowledge and topic covered. End of Unit Tests</p>	<p>U3 System Software & security Network Threats, Identifying & preventing vulnerabilities, Operating Systems, Utility Software</p> <p>U5 Algorithms Computational Thinking, Searching and Sorting algorithms, Pseudocode, Interpret algorithms</p> <p>U6 Programming Techniques Programming concepts, Sequence & Selection, Iteration, Records and files, Arrays</p> <p>Skills – Knowledge, analysis and practical application of theory Assessment – Exam style questions, Topic Tests, Preparation for yr. 10 Exams 2nd part of term.</p>	<p>U6 Programming Techniques Programming concepts, Sequence & Selection, Iteration, Records and files, Arrays</p> <p>U7 Logic and Languages Logic Diagrams, Truth Tables, Defensive Design, Errors and Testing, Translators and facilities of languages</p> <p>Skills – Knowledge and practical publication Assessment – Exam style questions, Topic Tests</p>
11	<p>U4 Ethical Issues Ethical and Cultural Issues, Computers in the modern world, Legislation and privacy</p> <p>Skills – Knowledge, analysis, understanding exam questions Assessment – NEA – 20hrs study (on going) Yr 11 exams 2nd part of term</p>	<p>NEA and Revision Controlled Assessment Tasks, Review of previous topics and past exam questions</p> <p>Skills – Practical application of theory and programming techniques, exam technique Assessment – Past Exam Questions</p>	<p>GCSE Exam Revision Topic revision and past paper exam questions</p> <p>Skills – Knowledge recall and application of knowledge to exam questions, exam technique Assessment – Past exam papers</p>

By the end of Year 11, our students should be able to:

Analyse and evaluate (think critically and logically), Recall Computer Science terms, Apply Computational Thinking and be able to program effectively

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Content	Assessment	
Computer Systems <ul style="list-style-type: none">•Systems Architecture•Memory•Storage•Wired and wireless networks•Network topologies, protocols and layers•System security•System software•Ethical, legal, cultural and environmental concerns	Computer Systems (01) 80 marks 1 hour and 30 minutes Written paper (no calculators allowed)	50% of total GCSE
Computational Thinking, Algorithms and Programming <ul style="list-style-type: none">•Algorithms•Programming techniques•Producing robust programs•Computational logic•Translators and facilities of languages•Data representation	Computational Thinking, Algorithms and Programming (02) 80 marks 1 hour and 30 minutes Written paper (no calculators allowed)	50% of total GCSE
Programming Project <ul style="list-style-type: none">•Programming techniques•Analysis•Design•Development•Testing and evaluation and conclusions	Programming Project (03/04) 40 marks Totalling 20 hours Non-exam assessment (NEA)	